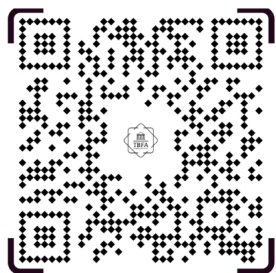




The Banking & Finance Academy



 127 Mohan Nagar, Gopalpura Bypass, Ridhi Sidhi, Jaipur - 302018

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 7726999189

Aspiring to build a thriving career in the Highly Rewarding Financial sector? Join one of our courses in the -

BFSI Sector

(Banking, Financial Services & Insurance)

Prior knowledge of finance not required.

Flagship Program

✔ **Certificate Program
in Financial Services**

Duration - 300 Hours(3 months).



Domain Specific Programs

- ✔ **Certificate Program in Banking**
Duration - 120hrs.
- ✔ **Certificate Program in Insurance**
Duration - 120hrs.
- ✔ **Certificate Program in NBFCs**
Duration - 120hrs.
- ✔ **Certificate Program in Wealth Management**
Duration - 120hrs.



Why BFSI Sector?



Who should take these programs?




Graduates and Final year students from any field and specialization can join any of our programs



Passionate individuals looking to build career in Banking and Finance sector.



Benefits of our programs




Short Duration

Our courses are brief and ideal for those with limited time availability.


01

02



Budget Friendly

Being short duration, our courses are cost-effective.




Accessibility

These courses are available on offline/online mode.


03

04



Rigorous Curriculum

Each course delivers essential knowledge and skills for success in the relevant field.



Student Empowerment

- Acquires competitive Edge.
- Job Ready from day ONE.
- Enhanced Employability.

05

Course Structure

Structure of our courses rests on four pillars



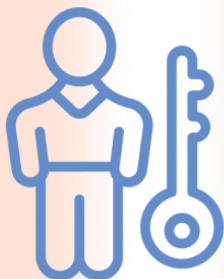
Domain Knowledge

Enables students to understand the operations and products/services of institutions like banks, NBFCs, and insurance companies.



Business Development

Students learn all related skills to develop business for the institution they are working in.



Personal Effectiveness

This covers skills such as communication, customer relationship and skills at workplace.



IT Skills and Digital Business

Students will learn IT related tools and digital ways of doing business in the financial arena.

Requirement for the program(s)

- ✔ Candidate should be of age below 26 years.
- ✔ Graduate with 50 percent of marks in 10th, 12th and graduation(any stream).
- ✔ Final year students can also join on availability of seats.
- ✔ Comfortable with numerical aptitude and English communication.
- ✔ Possesses personal traits like amicability and team working.

Selection Process

- ✔ GAT - General Aptitude Test
- ✔ PI - Personal Interview(2 rounds)

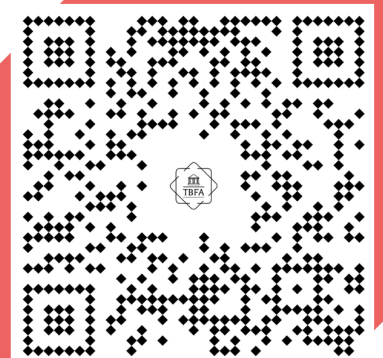


Evaluation & Certification:

- ✔ Through MCQs/ descriptive papers and role plays for each module, separately.
- ✔ Minimum qualifying marks- 50 per cent for each module.
- ✔ Minimum 75 percent attendance and 50 percent marks are mandatory to be eligible for award of a certificate by the academy.



Apply Now



About OSI & TBFA

Online Skill India is a leading organization specializing in skill development for over a decade. Our experienced professionals drive our initiatives, including TBFA, focused on the financial sector. TBFA offers top-notch training for graduates and undergraduates, combining theoretical knowledge with practical skills to enhance employability. Guided by industry experts, our programs are comprehensive and aligned with BFSI sector demands, ensuring our students are well-prepared for successful careers in banking and finance.

Programs' Mentor:

Our academy boasts a highly experienced Subject Matter Expert (SME) who plays a key role in designing our diverse programs and developing comprehensive, practical, and up-to-date training materials. With 27 years in nationalized banking, including roles such as Regional Manager and Branch Manager, and 15 years of training in the BFSI sector, our SME has trained over 5000 candidates, helping them launch and advance their careers. Joining our programs means benefiting from the expertise and guidance of a veteran banker dedicated to your professional growth and success.

Faculty Support:

Our academy is associated with a team of seasoned professionals, each an expert in their field. These dedicated faculty members deliver impactful training through regular sessions, ensuring students gain a deep, practical understanding of their subjects. Beyond regular sessions, they provide personalized guidance, one-on-one mentoring, additional resources, and tailored coaching to address any areas of weakness. Our instructors are committed to helping each candidate achieve their full potential.

Gain knowledge from the most skilled



Mr. Kamal Budhraja

Mr. Kamal Budhraja, with 42 years of industry and training experience, has served as an Ex-Regional Manager (PSB) and Chairman (RRB). He specializes as a corporate trainer in Banking and Financial Services.



Mr. Pawan Kumar Bhardwaj

Mr. Pawan Bhardwaj brings with him 37 years of extensive industry and training experience, having served as the Ex. Principal Divisional Training Centre at LIC, Jaipur.



Ms. Soanali Misra

Mrs. Soanali Misra is a Corporate Trainer specializing in Personal Development, with a rich industry experience spanning 30 years.



Dr. Vandana Sharma

Dr. Vandana Sharma is a seasoned Corporate Trainer specializing in Soft Skills, with over 20 years of industry experience.



Ms. Shilpa Verma

Ms. Shilpa Verma is an experienced Spoken English Trainer with a specialization in SSC and Banks, bringing 15 years of industry expertise to her role.

Exit profile of a Candidate

Upon course completion, students will:

- Get 3 in 1 certification in Banking, Mutual Funds and Insurance.
- Be fully knowledgeable about products and services offered by banks, insurance companies, NBFCs, and wealth management firms.
- Be preferred by employers for roles in operations and business development.

Placement services

- We guarantee up to three interview opportunities with different institutions in the financial sector for those who achieve at least 50% marks and 75% attendance.
- Selection depends on interview performance, and we provide tailored training to enhance each student's capabilities.
- Currently, the salary package being offered is in the range of Rs.2.5 to 4 LPA depending upon the institution and calibre of candidate.

Potential Employers

- Potential Employers may include leading commercial banks, Small Finance Banks, NBFCs and Insurance companies in the private sector



Certificate Program in

Banking

& Financial Services

01 Banking Module

- Money & Banking
- Financial Intermediation
- Bank Functions and Types
- RBI Roles and Responsibilities
- Retail and Corporate Banking
- Retail Banking Products and Services
- Inclusive Banking
- Digital Banking

02 Insurance Module

- Risks, Risk Management, Insurance Concepts
- Principles of Insurance
- Life, General, and Health Insurance
- Insurance Business Regulators
- Insurance Industry in India
- Insurance Terms, Premiums, and Bonuses
- Insurance Products & Documentation
- Distribution Channels, Insurance Sales Process
- Claims and Claims Process
- Micro Insurance, Digital Insurance

03 Wealth Management

- Introduction to Wealth Management
- Basics of Financial Concepts
- Budgeting and Financial Planning
- Basics of Investments
- Asset Classes, Allocation, and Risk Management
- Investment Strategies
- Demat Services
- Equity and Debt Market Investments
- Retirement and Estate Planning
- Assignments and Case Studies

04 Business Maths

- Simple Interest and Compound Interest
- Mean, Average, Mode Calculation
- Statistical Analysis Techniques
- Time Value of Money Concepts
- IRR & CAGR

05 Basics of Accounting

- Concept of Financial Accounting
- Double Entry Bookkeeping System
- Financial Statements Overview
- Financial Statements Analysis

06 Personal Effectiveness

- Grooming
- Business Communication Skills
- Workplace Skills

07 Business Development

- Importance of Business Development
- How to make it happen to succeed in the career
- Sales Process and Techniques

08 Customer Relationship & Service

- Significance of Customer Service
- Types of Customers
- Customer Service Processes
- Skills and Attitudes
- Customer Relationship: Sales vs. Relationship
- Handling Various Customer Types

Certificate Program in Banking

This program would cover the following modules as mentioned under CPBFS Program

- Banking Module
- Business Maths
- Basics of Accounting
- Business Development
- Customer Service
- Personal Effectiveness

Certificate Program in Insurance

This program would cover the following modules as mentioned under CPBFS Program

- Insurance Module
- Business Development
- Customer Service
- Personal Effectiveness

Certificate in Wealth Management

This program would cover the following modules as mentioned under CPBFS Program

- Wealth Management Module
- Business Maths
- Basics of Accounting
- Business Development
- Customer Service
- Personal Effectiveness



Certificate Program for NBFCs

- NBFC Module*
- Business Maths
- Basics of Accounting
- Business Development
- Customer Service
- Personal Effectiveness



*NBFC Module:

- Indian Financial system
- Types of Financial Markets
- NBFCs, their regulatory requirements and types
- Corporate Governance
- Role of NBFCs in promoting inclusive growth
- RBI guidelines for NBFCs, recent RBI initiatives of RBI affecting NBFCs
- Products and other services of different types of NBFCs
- KYC/AML/ CFT Norms - PMLA Act
- Different types of customers, Customer Relationship - Fair Practices code for NBFCs; customer complaints; COPRA; Redressal system